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# Prospect Hunter in Connect

Jennifer M - 2023-12-21 - Finding Distributors

Connect Prospect Hunter enables you to explore potential distributor clients who meet your specific criteria as well as have the option to download those results in a printable marketing list. Please note that a list can only be downloaded once and if you would like to reuse a list, you must perform a new search and purchase it from Prospect Hunter.

To access Prospect Hunter, go to the Advanced Search.



Distributor Lookup: Search by ASI Number or Company Name GO
Branches Advanced Search

Enter as much information as you would like in the Advanced Search fields. Then click on the Search button.

A SI Number or Company Name		Show distri	butors who have	high in	terest in this @esp	product line	
Search by ASI Number or Company Name		Select any	product line	*	Viewed in the last:	7 Days	v
Executive Name							
Executive Name		Ad Specialty S	ales Volume		Full Time Employe	es	
Phone		Price From \$	Price To \$		Full Time From	Full Time	То
(###) ### - ####		Total Company	Sales Amount		Part Time Employe	es	
Distributor Location		Price From \$	Price To \$		Part Time From	Part Time	e To
City		Average Pay H	abits				
State/Province v Zip / Postal Code		from: Days		٧	to: Days		
My Starting Location (Distance in Miles)		Customer Type	S				
19053 Up to 20 Miles	× *	Select any Cu	stomer Type				
		Match results	vith distributors 1 Distributors	from the	ese lists	Interest in App	oarel
		Canadian D	stributors		1		
				2	Reset	Searc	h

Up to 2000 records will appear in the Advanced Search Results screen. Use the column headers to sort the results in an ascending or descending order based.

## Advanced Search

228 record(s) found including 13 non-members

<b>1 2 3 4</b>	5			Items P	er Page 25 🔻
A SI Number 🔺	Distributor Name	\$ City	\$	State 🗅	Credit Score 🖨
asi/123456	ASI Distributor 1	Philadelph	nia	PA	N/A
asi/123567	ASI Distributor 2	Beverly		NJ	N/A

The option to download all results with Prospect Hunter is available, enabling you to purchase important information for all matching records.

### Advanced Search Results | Modify Search

If your search returned more than 2000 records, only the first 2000 will be displayed. Purchasing the Prospect Hunter will give you the ability to download all of your results in a marketing list (while still only able to view the first 2000 results). Contact ASI for more information. To help pin-point the company that you are looking for, slim your search by adding additional criteria like City, State or Executive.



After clicking on the Prospect Hunter button, you can download the results of the search. The Order Summary will be displayed to the right. By default the list will contain the distributor's ASI number, company name, address, city, state, zip code and primary contact name. You can check the box to include one, several, or all of following data:

- Phone (Distributor phone number)
- Average Pay Habits
- CreditScore
- Total Company Sales Volume
- Ad Specialty Sales Volume

Next, select the file format you would like to download:

• .xlsx - Excel

Note: This option is selected by default

- .csv Comma Delimited
- .txt Comma Delimited

Check the "I have Read and Accept the Terms & Conditions" box to acknowledge acceptance".



Click on the Place Your Order button at the bottom to purchase the list.



If you have not purchased a list before, you will need to add a credit card. Prospect Hunter accepts all major credit and debit cards. Enter the pertinent information into the available fields. The Card Verification Value (CVV), a 3-4 digit number on the back of the card, is required for additional security. Once you have finished entering the billing and payment information, click on the Pay Now button.

### PAYMENT DETAILS

#### **BILLING ADDRESS**

	Last Name*	Company	
Address*		Apt, Suite, etc (optiona	1)
City*	State*	Postal Code*	Country*
			United States 🗸
Credit Card			
Card Number*			
Card Number*			9
Card Number*	nyy)* CVV*		

After placing your order, you will see a green bar confirming your purchase. The transaction details as well as your specified search criteria will be displayed. Scroll down on this page to view the payment information and the Download List button. When you click the Download List button, you will be prompted to open or save the list onto your computer. The list will be saved and available for access and re-download for 90 days from the date of purchase.

To access downloaded lists, click the Settings tab in the main navigation bar and then click on the Download Manager link.

MONITOR LIST	PROSPECT LIST	MY REPORTS	SETTINGS		
Settings Download Manager		/			

Downloaded lists are displayed according to the date they were downloaded, with the most recent shown first.

You are able to sort the lists in the Download Manager by clicking on the heading. You can sort in an ascending or descending alphanumeric order by:

- Transaction ID
- Date of Download
- User (Who downloaded the file)

Clicking the Transaction ID link opens each download's List Details. As with the initial download, the list can be downloaded again by clicking the Download List button.